

Paolo Ghinetti

Curriculum Vitae et Studiorum

DiSEI (Department of Economics and Management), Università degli Studi del Piemonte Orientale, via Perrone 18, 28100 Novara (Italy)

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RESERCH INTERESTS

- Primary: Labour Economics, Microeconometrics, Economics of Education, Health economics.
- Secondary: Personnel Economics, Public Economics.

EMPLOYMENT&ACADEMIC EXPERIENCE

Current Position

- February 2020 - to date: Università degli Studi del Piemonte Orientale, Novara, Italy
Associate Professor in Economics (13/A1, SECS – P/01)

Past positions

- March 2007 - January 2020: Università degli Studi del Piemonte Orientale, Novara, Italy
Assistant Professor in Economics
- July 2006 – Febr. 2007: Università Cattolica di Milano, Italy
Post-doc fellow in Economics

Other experiences

- From 2011 to date: Research Affiliate, Dipartimento di Economia e Finanza, Università Cattolica del S. Cuore – Milano.
- Feb. 2020: Visiting Researcher, IESEG School of Management, Department of Economics and Quantitative Methods, Paris.
- Sept. 1999 – Sept. 2019: Research Fellow, Centro di Ricerche Economiche sui problemi del Lavoro e dell'Impresa (CRELI), Università Cattolica di Milano.
- Nov. 2009 – Dec. 2009: Visiting professor, Centro de Economia Aplicada, Departamento de Ingenieria Industrial, Facultad de Ciencias Fisicas y Matematicas, Universidad de Chile.
- Sept 2003 – June 2004: Visiting graduate student, Department of Economics, Universitat Pompeu Fabra, Barcelona.

NATIONAL ACCREDITATIONS

From 2018: Academic National Accreditation as Associate Professor (Professore Associato) in Economics (13/A1), Economic Policy (13/A2), Public Finance (13/A3), Applied Economics (13/A4).

EDUCATION

Degrees

- 2006: Ph.D. in Economics, Università degli Studi di Pavia, Italy

Thesis title: On the Determinants of Wage Structures and Wage Differences in the Italian Labour Market
Supervisors: Lorenzo Cappellari and Claudio Lucifora

- 2003: M.Sc. in Economics (with honours), Universitat Pompeu Fabra, Barcelona, Spain

Fields: Labour Economics, Microeconometrics, Public Economics.

- 1999: B.Sc. in Economics, Università Cattolica, Milan, Italy

Thesis in Labour Economics

Supervisor: Claudio Lucifora

Summer Schools&Formal Professional Training

- Jan 2018: Winter School in Advanced Methods for Impact Evaluation, IRVAPP-University of Trento (teachers: E. Battistin, E. Rettore, G. Imbens).

- June 2010, Summer School 'Empirical Strategies II', CEIS-University of Tor Vergata, Rome (teacher: J. Angrist).

- April 2004: 7th IZA European Summer School in Labor Economics (teachers: C. Belzil and A. Falk).

- Sept. – June 2003 :Visiting graduate student, Department of Economics, Universitat Pompeu Fabra, Barcelona.

TEACHING

Università degli Studi del Piemonte Orientale

- Undergraduate: Microeconomics, Macroeconomics, Industrial Organisation, Labour Economics, Public Finance (BSc in Business Administration&Accounting).

- Graduate: Personnel Economics (MSc in Management and Finance), Economics of Real Markets (Master in Economics and Management of Financial Services).

Università Cattolica di Milano:

- Undergraduate: Microeconomics, (Faculty of Economics and Faculty of Sociology).

- Graduate: Labour Economics (MA in Sociology), Personnel Economics, Empirical Economics, Economics of Education (MSc in Economics); Topics in Applied Econometrics, Research Methods (PhD in Public Economics and Finance); Data Analysis (Master in Public Economics); Labour Economics (Master in Labour Consultancy and Human Resources).

Università LIUC "Carlo Cattaneo"

- Graduate: Industrial Organisation, (MSc in Management&Accounting).

Universidad de Malaga

- Graduate: Introduction to Stata (15 ore), Máster en Análisis Económico y Empresarial, Facultad Ciencias Económicas y Empresariales.

OTHER PROFESSIONAL SERVICES

- Referee for the journals: Labour Economics, Labour, British Journal of Industrial Relations, Rivista Italiana degli Economisti, Small Business Economics, Applied Economics, Nonprofit and Voluntary Sector Quarterly, Public Finance Review, International Review of Economics, International Journal of Manpower, VOLUNTAS: International Journal of Voluntary and Nonprofit Organizations, Politica Economica - Journal of Economic Policy, IZA Journal of European Labor Studies, Health Policy, Social Science & Medicine, The Journal of Economic Inequality, Italian Economic Journal (ITEJ), Plos One, IZA Journal of Development and Migration, B.E. Journal of Economic Analysis and Policy.

- External independent evaluator of Research Projects and Grant Proposals for the Università degli Studi di

Verona (2015) and the ZonMw (The Netherlands Organisation for Health Research and Development) - Work&Health Programme (2017).

- External independent evaluator of PhD thesis for the admission to final exam of PhD in Economics candidates at Università Bicocca di Milano and Università di Milano and Pavia.

- 2007 - to date: Supervision of about 50 BSc and MSc thesis.

HONOURS, GRANTS AND AWARDS

- Jan 2019, Erasmus+ - teaching Staff Mobility grant, Università del Piemonte Orientale, for teaching activities at the Universidad de Malaga (not benefited following renunciation).

- Dec. 2017 – to date: FFABR (Fondo di Finanziamento delle Attività di Base della Ricerca) Research Grant, Italian Ministry of Research.

- June 2006: post-doc scholarship in Economics, Istituto di Economia dell'Impresa e del Lavoro, Università Cattolica del S. Cuore di Milano (scientific supervisor prof. Claudio Lucifora).

- Sept. 2001 – Oct. 2004: PhD Scholarship, Italian Ministry of Research.

Sept 2002 – June 2004: Scholarship for Overseas Studies, Università degli Studi di Pavia.

- June 2000: 'Young Researchers' reasearch grant for the project 'The Effects of Workplace Innovations on the Wage Structure', Italian Ministry of Research.

CONSULTANCY&PUBLIC ENGAGEMENT

- 2016 – 2017: Scientific co-responsible for Italy (with Elena Cottini) of a 'Comparative study of sickness benefits and sick pay schemes in five countries: France, Germany, Italy, the Netherlands and the United Kingdom', coordinated and funded by the Institut de Recherche et Documentation en Economie de la Santé (IRDES) joint with the French Ministry for Health and Social Welfare.

- 2009: Scientific consultancy for *Provincia di Cremona* and SIES, Università Cattolica, on the local labour demand and its characteristics.

- 2008: Advisor for the Municipality and the Chamber of Commerce of Casale Monferrato (AL) on the education and work choices of young high school graduates at the local level (with a Public Lecture to present the results of the study).

- 2008: Scientific consultancy within the project 'Privatisation and marketisation of services – social and economic impacts on employment, labour markets and trade unions', promoted and coordinated by ETUI–REHS (European Trade Union Institute).

- 2005: Scientific consultatancy for the project of constructing a database of wages in the craft sector in Italy, commissioned by Ref (Ricerche per l'Economia e la Finanza srl).

PARTICIPATION IN RESEARCH PROJECTS

- 2022 - 2024: (Scientific coordinator) Analysis of labour market returns to STEM vs not-STEM tertiary education in Italy, ISTAT-ADELE Scholar programme at ISTAT (National Statistics Institute), the research team also includes Michele Pellizzari and Federica Braccioli, University of Geneva.

- 2019 - 2021: (Scientific Coordinator) Sending school or sending abilities? High school track, university field of study and labour market outcomes, VisitINPS Scholar Programme type B at the National Social Security Institute (INPS). The research team includes Giorgia Casalone and Daniela Sonedda.

- 2019 - 2021: (researcher) Schooling and lifestyles, ISTAT-ADELE Scholar programme at ISTAT (National Statistics Institute), scientific coordinator prof. Massimiliano Bratti (Università degli Studi di Milano, other members Elena Cottini, Università Cattolica di Milano).

- 2019: (Researcher) Does human capital shape households' well being and individual opportunities?,

Università del Piemonte Orientale strategic project funded within the FAR framework (Fondi Attività di Ricerca) 2015, scientific coordinator prof. Daniela Sonedda.

- 2018 - to date: (Senior Researcher) Education Expansion, Skills and Labour Market Success', financed by FNSFN (Swiss Council for the Scientific Research), scientific coordinator prof. Michele Pellizzari (University of Geneva).

- 2017 – 2019: (Scientific coordinator of the Università del Piemonte Orientale local unit) Education Expansion, Skills and Labour Market Success, joint with INAPP (National Institute for the evaluation of Public Policies), Université du Geneve, Università Cattolica di Milano, Università del Piemonte Orientale (UPO).

- 2015 – 2017: (Senior reasearcher) Healthy Ageing and the Labour Market, financed by Università Cattolica strategic project D.3.2., scientific coordinator Claudio Lucifora.

- 2015: (Researcher) An empirical assessment of households sorting into private schooling under public education provision, Università del Piemonte Orientale strategic project financed within the FAR framework (Fondi Attività di Ricerca) 2015, scientific coordinator prof. Anna Carabelli.

- 2008 – 2010: (Senior Researcher) Local development and the role of new Universities, Università del Piemonte Orientale, project Alfieri financed by the Cassa di Risparmio di Torino, scientific coordinator Eliana Baici.

- 2005 – 2006: (Junior researcher) The evolution of inequalities in the Italian labour market between technological change and institutional reforms, Università Cattolica, PRIN project financed by the Italian Ministry of Scientific Research, scientific coordinator Carlo Dell'Aringa.

- 2005 – 2006: (Junior researcher) Graduating at the Università Cattolica: education's efficiency in the university-to-work transition, financed by the Università Cattolica.

- 2001 – 2002: (Junior researcher) Industrial Relations, Human Resource Management and Firm Performance, PRIN project funded by the Italian Ministry of Research, scientific coordinator Carlo Dell'Aringa.

- 2000 – 2002: (Research Assistant) European Project TSER 'Pay inequality and Economic Performance' (PiEP), financed with contract n. HPSE-CT-1999-00040, scientific coordinator prof. David Marsden (London School of Economics), national coordinator prof. Carlo Dell'Aringa (Università Cattolica di Milano)

- 2000 – 2002: (Principal Investigator) The Effects of Workplace Innovations on the Wage Structure, "Young Researchers Project" financed by the Italian Ministry of Research.

CONFERENCES&SEMINARS

Presentations

- 2021: XXXVI AIEL Annual Conference. Chair of the parallel session A3 - Visitinps and Administrative data I.

- 2020: XXXV AIEL Annual Conference.

- 2019: XXXIV AIEL Annual Conference, Università degli Studi del Piemonte Orientale.

- 2018: International Conference ESCoS (the Economy as a Spatial Complex System), Università degli Studi di Napoli Federico II, Napoli

- 2017: Health and Labour Policy Evaluation workshop, IRDES, Paris; 8th IWAEE (International Workshop on Applied Economics of Education), Università di Catanzaro; XXXII AIEL Annual Conference, Università degli Studi della Calabria.

- 2016: XXXI AIEL Annual Conference, Università degli Studi di Trento.

- 2015: Workshop "Healthy Ageing and the Labour Market", Università Cattolica di Milano

- 2014: 17th World Congress, International Economics Association, Dead Sea, Jordan; XXIII Meeting of the Economics of Education Association, Universidad Politecnica de Valencia, Spain; XXIX AIEL Annual Conference, Università degli Studi di Pisa.

- 2011: EALE conference in Cipro; XXVI AIEL Annual Conference, Università Cattolica, Milan.

- 2010: XIX Meeting Of The Economics Of Education Association, Universidad de Zaragoza; AIES Annual

Conference, Istituto Carlo Alberto, Turin.

- 2009: XXIV AIEL Annual Conference, Università degli Studi di Sassari; Il Workshop Alfieri-CRT Project, "L'evoluzione del sistema universitario italiano tra riforme, regionalizzazione e mobilità", Università del Piemonte Orientale.
- 2007: Second Italian Congress of Econometrics and Empirical Economics (ICEEE), Università degli Studi di Bologna; Royal Economic Society (RES) Annual Conference, University of Warwick; Spring Meeting of Young Economists (SMYE), Universität Hamburg, Germania; XXII AIEL Annual Conference, Università degli Studi di Napoli Parthenope.
- 2006: XXI AIEL Annual Conference, Università degli Studi di Udine, Italy; XXXI Simposio de Analisis Economico, Universidad de Oviedo.
- 2005: First Italian Congress of Econometrics and Empirical Economics (ICEEE), Università Ca' Foscari, Venezia, Italy.
- 2004: 7th European Summer School in Labour Economics, IZA, Monaco, Germany; XIX AIEL Annual Conference, Università degli Studi di Modena, Italia.
- 2003, Workshop on "Cambiamento Organizzativo e Risultati d'Impresa", Università Cattolica di Milano; 13° World Congress della International Industrial Relations Association (IIRA), Free University of Berlin.
- 2001: Young Scholars Conference "Unemployment: Causes and Cures", ZEW Berlin; XVI AIEL Annual Conference, Università degli Studi di Firenze, Italy.

Organisation

- 2019: (Local and scientific Committee) XXXIV AIEL Annual Conference, Dipartimento di Studi per l'Economia e l'Impresa, Università del Piemonte Orientale (with C. Aina, E. Baici and G. Casalone).

Invited seminars

- 2022: VisitINPS seminar series, National Institute of Social Security (INPS).
- 2018: National Agency for the Evaluation of Research and of the University System (ANVUR); National Institute for the Evaluation of Public Policies (INAPP); Department seminar series, Universidad de Malaga, Departamento de Teoria y Historia Economica.
- 2015: Dipartimento di Scienze Economiche, Università degli Studi di Verona.
- 2008: Department of Economics, Università degli Studi di Bergamo.
- 2007: Departamento de Fundamento del Analisis Economico, Universidad de Alicante, Spain.
- 2006: Department of Economics, Università del Piemonte Orientale "Amedeo Avogadro".
- 2005: PhD seminar series, Institute of Labour and Industrial Economics, Università Cattolica del S. Cuore; Policy Studies Institute (PSI), University of Westminster, London.
- 2004: PhD seminar series, Department of Economics, Università degli Studi di Pavia.
- 2002, 2003: Reading Groups in Labor Microeconometrics, Università Cattolica di Milano.

SCIENTIFIC PRODUCTIVITY (as of March 14, 2022)

- Google Scholar h-index: 9, 320 citations.
- Scopus h-index: 4, 78 citations.
- RePEc h-index: 6, 111 citations.
- RePEc overall ranking (last 10 years): top 25th percentile.

PUBLICATIONS

Articles in refereed journals

- 1) Stress, Effort, and Incentives at Work (with E. Cottini, E. Iossa and P. Sacco), Oxford Economic Papers,

- 2022, pp. 1-21, DOI: 10.1093/oepeg/gpac021 (Fascia B VQR11-14; Classe A ANVUR).
- 2) Heterogeneous returns to education in Italy (with E. Baici), *Rivista Internazionale di Scienze Sociali*, 2020, vol. CXXVIII, n. 1, pp. 85-103, DOI: 10.26350/000518_000043.
 - 3) Health effects of risky lifestyles and adverse working conditions: Are older individuals more penalised? (with E. Cottini), *British Journal of Industrial Relations*, 2020, vol. 58, n. 4, pp. 973–1003, DOI: 10.1111/bjir.12502 (Fascia B VQR11-14; Classe A ANVUR).
 - 4) Employment insecurity and employees' health in Denmark (with E. Cottini), *Health Economics*, 2018, vol. 27, p. 426-439, DOI: 10.1002/hec.3580 (Fascia A VQR11-14; Classe A ANVUR).
 - 5) Is it the way you live or the job you have? Health effects of lifestyles and working conditions (with E. Cottini), *The B.E. Journal of Economic Analysis and Policy*, 2017, 1-20, DOI: 10.1515/bejeap-2016-0222 (Fascia B VQR11-14; Classe A ANVUR).
 - 6) Internal Geographical Mobility and Educational Outcomes: an Analysis for an Italian Province (with C. Aina and G. Casalone), *Papers in Regional Science*, 2015, vol. 94, pp. 295-316, doi: 10.1111/pirs.12071 (Fascia B VQR11-14; Classe A ANVUR).
 - 7) Le determinanti dei cambiamenti organizzativi nelle imprese italiane (with L. Drappo and C. Morelli), *Sviluppo&Organizzazione*, n. 262, 2015, pp. 44 - 54
 - 8) Public Sector Wage Premium Trends in Italy: 1995 – 2010, *Economia Politica : Journal of Analytical and Institutional Economics*, vol. XXXI, n. 3, 2014, pp. 329-356 (Classe A ANVUR).
 - 9) A new look at the public wage premium in Italy: the role of schooling endogeneity, *Labour*, vol. 28, n. 1, pp. 87-111, 2014.
 - 10) Public-private wage gaps and skill levels: evidence from Italy, France and UK (with C. Lucifora), *International Journal of Manpower*, vol. 34, n. 5, 2013, pp. 429-446 (Fascia B VQR11-14).
 - 11) Temporary Employment, Job Mobility and Wage Growth in Italy, *Rivista Italiana degli Economisti*, vol. XVIII, n. 2, pp 175-199, 2013.
 - 12) The wage return to graduating in a regional university: evidence from Italy (with S. Moriconi), *Scienze Regionali – Italian Journal of Regional Sciences*, 2013, vol. 12, n. 1.
 - 13) On Time and Money Donations (with L. Cappellari and G. Turati), *Journal of Socio-Economics*, vol. 40, n. 6, 2011, pp 853-867 (Fascia B VQR11-14; Classe A ANVUR).
 - 14) The Public-Private job satisfaction differential in Italy, *Labour*, vol. 21, n. 2, 2007, pp. 361-388.
 - 15) High Performance Work Systems, Industrial Relations and Pay Settings in Europe (with C. Dell'Aringa and C. Lucifora), *Rivista Internazionale di Scienze Sociali*, vol. CXIII, n. 2, 2005, pp. 215-240.
 - 16) La distribuzione dei salari in Italia: un confronto tra pubblico e privato (with S. Comi), *Rivista Internazionale di Scienze Sociali*, vol. CX, n. 4, 2002, pp. 163-85.

Book chapters and other publications:

- 1) The health benefits of education: Evidence from higher education expansion (with M. Bratti and E. Cottini), IZA Discussion Paper n. 15035, ISSN: 2365-9793, 2022.
- 2) Scelte universitarie ed esiti sul mercato del lavoro: gli effetti di una riforma dell'esame di diploma secondario superiore (with G. Casalone and D. Sonedda), in *Valutare con i dati amministrativi: Progetti VisitInps Scholars*, Allegato al XIX Rapporto Annuale INPS, Tivoli(RM): Fotolito Maggio s.r.l., 2020, pp. 18-21.
- 3) Higher Education Supply, Neighbourhood Effects and Economic Welfare (with E. Cottini and S. Moriconi), CESifo Working Paper No. 7483, ISSN: 2364-1428 (electronic version), 2019.
- 4) Accumulazione di capitale umano: il ruolo dell'UPO (Università del Piemonte Orientale) (with C. Aina and G. Casalone), in: *Scritti sul Piemonte Orientale* (aa. vv.), Novara: Interlinea Edizioni, 2019, pp. 143-170.
- 5) Salute e stili di vita dei lavoratori (with E. Cottini), in: *Invecchiamento attivo, mercato del lavoro e benessere*, L. Cappellari, C. Lucifora and A. Rosina (eds), Bologna: Il Mulino, 2018, pp. 143-157.
- 6) Family Origin and Early School Leaving in Italy: The Long-Term Effects of Internal Migration (with C. Aina and G. Casalone), in *Geographical Labor Market Imbalances*, C. Mussida and F. Pastore (Eds.), Springer-Verlag Berlin Heidelberg, 2015, pp. 237 - 252.

- 7) Selectivity and Heterogeneous Returns to Schooling in Italy: An Evaluation Based on Control Functions, *Investigaciones de Economía de la Educación* volume 9, in *Investigaciones de Economía de la Educación* 9, Adela García Aracil & Isabel Neira Gómez (eds.), ed. 1, vol. 9, ch. 52, pp 979-996, Asociación de Economía de la Educación, ISBN 978-84-942418-8-8.
- 8) L'evoluzione della mobilità occupazionale nelle fasi iniziali della carriera in Italia: due coorti di giovani a confronto (with C. Dell'Aringa and G. Piccirilli), in *L'Italia delle disuguaglianze*, L. Cappellari, P. Naticchioni and S. Staffolani (Eds.), Roma: Carocci Editore, 2009, pp. 109-18.
- 9) Segmentazione e divari territoriali, in *Il mercato del lavoro in Italia: analisi e politiche*, C. Dell'Aringa and C. Lucifora (eds.), Roma: Carocci Editore, 2009, pp. 199-243.
- 10) Public sector pay gaps and skill levels: a cross-country comparison (with C. Lucifora), in *Privatisation and liberalisation of public services in Europe: an analysis of economic and labour market impacts*, M. Keune, J. Leschke and A. Watt (eds.), ETUI: Brussels, 2008, pp. 233-60.
- 11) La struttura delle retribuzioni nelle imprese artigiane: regioni e settori a confronto, in *Studio di fattibilità per una banca dati sulla contrattazione collettiva territoriale nell'artigianato*, C. Dell'Aringa (ed.), Unioncamere, Roma: Retecamere scrl Editore, 2007, 187-254.
- 12) Modelli innovativi di organizzazione del lavoro: industria e terziario avanzato a confronto, in *Sulla città, oggi: Il lavoro e i suoi luoghi dalla fabbrica al terziario avanzato*, G. Mazzocchi and A. Villani (eds.), Milano: Franco Angeli Editore, 2003, pp. 200-17.
- 13) La distribuzione dei salari nel settore pubblico e nel settore privato: un'analisi disaggregata (with C. Lucifora and S. Comi), in *Salari, incentivi e mobilità nell'economia italiana*, C. Dell'Aringa and C. Lucifora (eds.), Milano: Vita e Pensiero, 2002, pp. 85-118.
- 14) Un'indagine sulla domanda di lavoro nella provincia di Cremona, collana Studi Statistici del SiES (Servizio Informativo Economico Sociale – Provincia di Cremona), aprile 2009.
- 15) (book review) *Culture and the Labour Market*, Siobhan Austen, (con C. Lucifora) *Relations Industrielles/Industrial Relations*, 59(4), 2004.
- 16) (book review) *Organizations Today*, R. Leoni and G. Usai (eds.) , (with C. Lucifora) *Rivista Internazionale di Scienze Sociali*, vol. CXV, n. 1, 2007.

Work in progress&recent projects

- 1) Love for variety: innovation and higher education (with E. Cottini and S. Moriconi).
- 2) To whom it may concern: the value of auditing grade assessment on educational and labour market outcomes (with D. Sonedda and G. Casalone).
- 3) Education expansion, skills and labour market success (with F. Braccioli, C. Naguib, S. Moriconi and M. Pellizzari).
- 4) A natural experiment on how interactive distance learning impacts students' performance (with N. Argelli and F. Pavesi).

LANGUAGE SKILLS

Italian: Mother tongue

English: fluent

Spanish: fluent