

# CURRICULUM VITAE

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1. **FAMILY NAME:** **Conicella**
2. **FIRST NAMES:** **Fabrizio**
3. **DATE OF BIRTH:** 12/15/1965
4. **PASSPORT HOLDER/NATIONALITY:** Italian
5. **CIVIL STATUS:** Single
6. **ADDRESS:**

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## 7. EDUCATION AND TRAINING

Institution	RWTH Aachen University (GER) through EDX
Date: from - to (month/year)	September 2017 – Ottobre 2017
Degree(s) or Diploma(s) obtained	RWTHx: MT1003x Innovation & Creativity Management – on line Marks: N.A.
<i>Institution</i>	Strategyzer
<i>Date: from - to (month/year)</i>	June 2017
<i>Degree(s) or Diploma(s) obtained</i>	Strategyzer mastering value propositions (Alex Ostelwalder) On line webinar
<i>Institution</i>	Chicago Institute of Business - US
<i>Date: from - to (month/year)</i>	September 2016 – March 2017
<i>Degree(s) or Diploma(s) obtained</i>	Mini-MBA Program (13 modules on line) – on line Marks: N.A. - n. MM6FeDhhFp
<i>Institution</i>	Chicago Institute of Business - US
<i>Date: from - to (month/year)</i>	August – september 2016
<i>Degree(s) or Diploma(s) obtained</i>	Knowledge management course – on line Marks: N.A. – n.iy6fsCLRmP
<i>Institution</i>	LMU - Ludwig-Maximilians-Universität München (Germany)
<i>Date: from - to (month/year)</i>	July 2015
<i>Degree(s) or Diploma(s) obtained</i>	Managing Innovation, Portfolios and Projects in Life sciences - on line Marks: N.A. only attendance
<i>Institution</i>	International Society for Professional Innovation management- -Orbita 67 – EADA Business School (Barcelona ES)
<i>Date: from - to (month/year)</i>	February 2014
<i>Degree(s) or Diploma(s) obtained</i>	Teaching and Coaching Innovation Workshop (John Bessant & Anna Triflova) Marks: N.A.
<i>Institution</i>	Università di Padova (IT) – Dept. of Industrial Engineering
<i>Date: from - to (month/year)</i>	September 2012

<i>Degree(s) or Diploma(s) obtained</i>	International summer school on Entrepreneurial management and Innovation Marks: N.A.
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<i>Institution</i>	CPA - Center for Professional Advancement
<i>Date: from - to (month/year)</i>	March 2004
<i>Degree(s) or Diploma(s) obtained</i>	Developability assesement – The logical approach to discovery lead selection Marks: N.A.

<i>Institution</i>	Business School SDA Bocconi - Milano
<i>Date: from - to (month/year)</i>	September 2002 – December 2002
<i>Degree(s) or Diploma(s) obtained</i>	Management development program – II° edition 2002 Marks: N.A.

<i>Institution</i>	European Biobusiness Foundation (NL) -Smurfit Business School (IRL) -De Baak Management Centrum VNO–NCW (NL) –BioResearch Ireland (IRL) –Growcorp (Irl) -Corsendonk Business College (B) -...&...The Virtual Executive Centre (NL)
<i>Date: from - to (month/year)</i>	September 2000 – February 2001
<i>Degree(s) or Diploma(s) obtained</i>	PanEuropean Masterclass Biobusiness training course Marks N.A.

<i>Institution</i>	Consorzio per il Distretto Tecnologico del Canavese - Ivrea - Italy
<i>Date: from - to (month/year)</i>	September 1994 - May 1995
<i>Degree(s) or Diploma(s) obtained</i>	Agent for Territorial Development Marks 100/100

<i>Institution</i>	Convey - Consorzio per il Trasferimento di Tecnologie - Turin - Italy
<i>Date: from - to (month/year)</i>	March 1993 - July 1993
<i>Degree(s) or Diploma(s) obtained</i>	Expert in Marketing and advanced information for enterprise. Marks: 100/100

<i>Institution</i>	Centro per le Tecnologie Informatiche "C. Ghiglieno" - Salerano (TO) - Italy
<i>Date: from - to (month/year)</i>	April 1992 - September 1992
<i>Degree(s) or Diploma(s) obtained</i>	Expert in computer science for the enterprise Marks: 100/100

<i>Institution</i>	Università degli Studi di Torino - Facoltà di Scienze Politiche - Torino - Italy
<i>Date: from - to (month/year)</i>	September 1985 - December 1990
<i>Degree(s) or Diploma(s) obtained</i>	Degree in International political sciences - Graduation thesis: "...International regulations of Multinationals.." Marks: 110/110

<i>Institution</i>	Liceo Classico "C. Botta" - Ivrea (TO) - Italy
<i>Date: from - to (month/year)</i>	1979 - 1985
<i>Degree(s) or Diploma(s) obtained</i>	Maturità Classica. Marks: 46/60

**8. LANGUAGE SKILLS: (Mark 1 to 5 for competence)**

<i>Language</i>	<i>Reading</i>	<i>Speaking</i>	<i>Writing</i>
Italian	5	5	5
French	5	4	2
English	5	4	3
Spanish	1	/	/

**9. OTHER SKILLS AND KEY QUALIFICATIONS:**

- Specific know-how in managing initiatives in high-tech sectors (life sciences, ICT, etc)
- Experience in managing organizations and divisions in developing business plan and in realizing self-sustainable initiatives. Experience in managing science parks and incubators. Experience in supporting as member of managing boards or non executive director in innovative start-ups.

- Track record in planning managing and evaluating regional, national and international project focused in innovation, technology transfer internationalization of SMEs and implementation of innovative support schemes.
  - Experience in drafting strategies action plans, deliverables and reports for innovation, technology transfer company/science park/incubator management and cluster development.
  - Experience as consultants in supporting companies in medium to high tech sectors in implementing internationalization, R&D and business development/marketing actions.
  - Experience in launching and evaluating innovative services for SMEs
  - Experience in managing scientists and R&D projects focused on applicable and exploitable results
  - Broad international network of multi-sector contacts, facilitating consortium building .
  - Good writing skills and capability to deliver training and presentations in italian, english and french;
  - Research interest on innovation, science park management, clustering in high tech sectors and technology transfer
  - Skilled in evaluating business plans and projects proposals
  - Authoring and editing project proposals and deliverables, strategy papers and action plans.
  - Excellent interpersonal skills and motivated team worker;
  - Management of international and multicultural project teams;
  - Ability to coordinate team members in both English and French
  - Experienced in planning and coordinating individual activities and responsibilities.
  - Experienced in evaluating r&d projects, proposals and business plan in health care fields (Pharma, diagnosing, medical technologies and services) with particular reference to operational and market aspects
- Reseau entreprendre Piemonte member since 2015
  - More that 30 article and publications on innovation management, technology transfer, biomanagement, science parks and clustering, networking and more of 130 speeches in national and international conferences and work-shops
  - "Peer review" activity for "International Journal of Entrepreneurship and Innovation Management" (IJEIM)
  - ICT know-how:
    - Operating systems: Microsoft Windows based systems and Mac systems.
    - Languages: Basic knowledge of HTML.
    - Office productivity tools
    - Communication: Professional use of internet.
    - Web management: basic WEB management skills

#### 10. PRESENT POSITIONS AND CERTIFICATIONS

<i>Date: from - to (month/year)</i>	January 2015- today
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park Silvano Fumero SpA – <a href="http://www.bioindustryark.eu">www.bioindustryark.eu</a>
<i>Position</i>	General manager
<i>Description</i>	General management of Bioindustry Park Silvano Fumero SpA

<i>Date: from - to (month/year)</i>	March 2017 – March 2020
<i>Location</i>	Bruxelles
<i>Organisation</i>	European Knowledge & Technology Trasfer Society - EuKTS – <a href="http://www.eukts.eu">www.eukts.eu</a>
<i>Certification entitled</i>	EuKTS Expert
<i>Description</i>	EuKTS Grandfathering route ad Advanced level

<i>Data: Da - A (mese/anno)</i>	March 2016 – Today
<i>Luogo</i>	Milan - Italy
<i>Organizzazione</i>	Associazione Cluster Tecnologico Nazionale ALISEI - <a href="http://www.clusteralisei.it">http://www.clusteralisei.it</a>
<i>Posizione</i>	Internationalisation working group coordinator
<i>Aree di attività</i>	Italian national platform for the development of life sciences

<i>Data: Da - A (mese/anno)</i>	June 2016 – Today
<i>Luogo</i>	Ivrea (TO) - Italy
<i>Organizzazione</i>	Fondazione Istituto Tecnico Superiore Biotecnologie e Nuove Scienze della vita – <a href="http://www.its-biotecnologiepiemonte.it">www.its-biotecnologiepiemonte.it</a>
<i>Posizione</i>	Scientific committee member
<i>Aree di attività</i>	Training institutions in life science field

<i>Date: from - to (month/year)</i>	September 2012 - today
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	bioPmed innovation cluster association - <a href="http://www.biopmed.eu">www.biopmed.eu</a>
<i>Position</i>	Executive Vice President

<i>Description</i>	Association that represents the governance body of the regional health care cluster
<i>Data: Da - A (mese/anno)</i>	September 2015 - Today
<i>Luogo</i>	N.A.
<i>Organizzazione</i>	Associazione Parchi Scientifici e Tecnologici Italiani – APSTI – <a href="http://www.apsti.it">www.apsti.it</a>
<i>Posizione</i>	Member managing board
<i>Aree di attività</i>	APSTI – Associazione Parchi Scientifici e Tecnologici Italiani is the national network of scientific and technological parks. The majority of PSTs are members accounting for virtually all of the Italian regions, with the aim of supporting economic development through innovation..
<i>Date: from - to (month/year)</i>	July 2015 - today
<i>Location</i>	Torino - Italy
<i>Company</i>	2i3T Torino University incubator – <a href="http://www.2i3t.it">http://www.2i3t.it</a>
<i>Position</i>	Member of the managing board
<i>Description</i>	Member of the managing board
<i>Date: from - to (month/year)</i>	March 2014 - Oggi
<i>Location</i>	Ivrea (TO) - Italia
<i>Company</i>	Consorzio Imprese Canavesane - <a href="http://www.confindustriacanavese.it/consorzio/">http://www.confindustriacanavese.it/consorzio/</a>
<i>Position</i>	Member managing board
<i>Description</i>	Consorzio Imprese Canavesane is a consortium that involves 133 multisectorial different companies, mainly SMEs located in Canavese Territory (Piemonte region N-W - Italy). The consortium work on the following areas: Internationalisation, Training, Promotion ( <a href="http://www.impresecanavesane.it">www.impresecanavesane.it</a> ), and networking
<i>Date: from - to (month/year)</i>	October 2012 – Today
<i>Location</i>	Novara (Italy)
<i>Company</i>	Università Piemonte orientale – <a href="http://www.unipmn.it">www.unipmn.it</a>
<i>Position</i>	Contract professor
<i>Description</i>	Contract professor for the course and "Innovation management and Technology Transfer". – CDL Biotecnologie - <a href="http://www.unipmn.it">www.unipmn.it</a>
<i>Date: from - to (month/year)</i>	February 2011 – Today
<i>Location</i>	Torino (Italy)
<i>Company</i>	Università di Torino – <a href="http://www.unito.it">www.unito.it</a>
<i>Position</i>	Contract professor
<i>Description</i>	Contract professor for the course and "Innovation management, Technology Transfer" (2011) and "Business planning" – Scuola Universitaria Interfacoltà per le Biotecnologie - <a href="http://www.unito.it">www.unito.it</a>
<i>Date: from - to (month/year)</i>	June 2014 – today
<i>Location</i>	Parigi - Evry - Francia
<i>Company</i>	Genopole – <a href="http://www.genopole.fr">www.genopole.fr</a>
<i>Position</i>	Member Comité Science Innovation Industrie
<i>Description</i>	Member scientific and strategic advisory board Genopole science Park
<i>Date: from - to (month/year)</i>	January 2009 – today
<i>Location</i>	- N.A.
<i>Company</i>	- Different private organizations, companies and public authorities
<i>Position</i>	Consultant
<i>Description</i>	Business plan and R&D project evaluation for business plan competition (Start-cup, Italian Venture Forum, European Venture Contest, Innovis, etc) and for private and public organisations such as Confindustria Emilia Romagna, the European Commission Guidepoint, etc. Strategic consultancy to SMEs for exploitation paths identification, business planning marketing and innovation management. Visiting professor and training in cluster development and innovation management (Università di Bologna, Université Joseph Fourier Grenoble, Aberdeen University, Nottingham University, Sfax University, Sousse Polytecnic, European Academy, etc.)

**11. PROFESSIONAL EXPERIENCE RECORD:**

<i>Date: from - to (month/year)</i>	November 2008 – May 2016
<i>Location</i>	Colleretto Giacosa (TO) - Italy

<i>Company</i>	Ephoran-Mis srl – <a href="http://www.ephoran-mis.com">www.ephoran-mis.com</a>
<i>Position</i>	Member managing board and President
<i>Description</i>	Ephoran-MIS is a company specialized in scientific services particularly at preclinical level.

<i>Date: from - to (month/year)</i>	July 2012- December 2014
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park Silvano Fumero SpA – <a href="http://www.bioindustrypark.eu">www.bioindustrypark.eu</a>
<i>Position</i>	Director international projects and business development
<i>Description</i>	Responsible of business development, technology transfer and marketing activities, coordinator of international and Eu funded projects. Coordinator of bioPmed cluster that has more of 80 formal members with more of 40 different R&D projects launched in the last 4 years (around 20 MI euro total budget). Responsible of international cooperative agreement. Assistance to President, CEO and general Manager for strategy definition and implementation. Member of national and international working group and committee in technology transfer, cluster development, incubation and innovation in life sciences. Member of evaluation panel for business plans and R&D projects. Member of the steering committee of CEBR (Council of European Bioregions), of the "Comitè d'Orientation strategique" of Genopole (F) and of the Advisory board of Eurotransbio (until december 2013), of the managing board of Assobiotec from 2008 till june 2013, of the Managing board of Associazione Italia Startup, of the evaluation committee of ANBI, of the ItalianBioparks and the Start-up working groups Apsti-Assobiotec. Consultancy to Companies and Public Administrations on cluster development, science park/incubation management, technology transfer, marketing, strategy and innovation management issues. Responsible of corporate web sites. Responsible of technology scouting activities.

<i>Date: from - to (month/year)</i>	February 2013 – December 2015
<i>Location</i>	- Firenze (IT)
<i>Company</i>	- Consiglio Nazionale delle Ricerche – Istituto Sistemi Complessi
<i>Position</i>	Associated researcher innovation management and technology transfer
<i>Description</i>	Associated researcher on Innovation management and technology transfer to the National Research Council institute Complex System. ITN-NETT Project

<i>Date: from - to (month/year)</i>	January 2009 – December 2014
<i>Location</i>	Bruxelles -Belgium
<i>Company</i>	Council of european Bioregions – <a href="http://www.cebr.net">http://www.cebr.net</a>
<i>Position</i>	Member managing board
<i>Description</i>	CEBR is the European Association of Bioregions and biocluster

<i>Date: from - to (month/year)</i>	May 2009 – September 2014
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Polo di Innovazione bioPmed - <a href="http://www.biopmed.eu">www.biopmed.eu</a>
<i>Position</i>	Coordinator – cluster manager
<i>Description</i>	Operational coordinator of the cluster composed by 80 members (companies, R&D centers, Universities). Launch of R&D projects, definition and launch of services platform, local, national, international positioning. More of 20 MI euro of initiatives launched.

<i>Date: from - to (month/year)</i>	June 2013 – July 2014
<i>Location</i>	- Ivrea (TO) Italy
<i>Company</i>	Fondazione Natale Cappellaro – Museum Laboratory Tecnologic@mente
<i>Position</i>	President
<i>Description</i>	Cultural Foundation managing a Laboratory-Museum dedicated to technologies developed in Italy and related to writing and calculation

<i>Date: from - to (month/year)</i>	January 2007 – June 2011
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park del Canavese Spa (Now Bioindustry Park Silvano Fumero) bioPmed innovation cluster coordinator
<i>Position</i>	General Manager

<i>Description</i>	General manager with specific responsibilities on institutional relations, marketing, business development, technology transfer and incubation activities. Start-up and management of bioPmed innovation cluster initiative. Coordination of EU funded projects. Technology scouting activities. Management of IP portfolio and reporting of applied research iTECHPLAT scientific framework project. From 2007 till 2009 management of scientific platforms (LIMA). General management and support to the managing board for budgeting and HR management.
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<i>Date: from - to (month/year)</i>	July 1999 –December 2007
<i>Location</i>	Colleretto Giacosa (TO) - Italy
<i>Company</i>	Bioindustry Park del Canavese Spa (Now Bioindustry Park Silvano Fumero)
<i>Position</i>	Project manager and Business development officer
<i>Description</i>	Project manager of R&D and Technology transfer project. Responsible of the implementation of marketing strategies at national and international level. Responsible of the start-up of discovery (incubation) initiative Scouting activity linked to iTECHPLAT framework project: scouting in universities, in-licensing of scientific results and of intellectual property rights, patent filing

<i>Date: from - to (month/year)</i>	May 1995 — October 1999
<i>Location</i>	Ivrea (TO) - Italy
<i>Company</i>	Consorzio per il Distretto Tecnologico del Canavese - DTC
<i>Position</i>	"SMEs International and Technology Development Center" manager
<i>Description</i>	Project manager of R&D and technology transfer projects in ICT fields for the Consorzio (project Manager for ESPRIT Project TBP TIME with partners from France, U.K. and Holland, Italian project manager for Leonardo Project Europreneurs with partners from Portugal, U.K., and Spain, project manager of the Telematics Infolville project, project manager for DTC of Leonardo project Euromanagement, ADAPT Da Vinci and ADAPT Web City project manager ) Diffusion of information for S.M.E.s in the field of international opportunities (fairs, Europartenariat, Interprises, partnership, e.c.) E.U. rules, international relations, TBP and general information. Consultancy in marketing, project management, Technologies for Business Processes, business planning and S.M.E. international development field. Lecturing in marketing, information retrieval and industrial organization (Courses for entrepreneurs, unemployed people and for TACIS programme). Managing sessions about ICT management and technology Transfer in ICT field (PROTEC methodology). Manager of "Ufficio Antenna del Canavese - EIC 375" and of a BRE point of information up to 1998. Market analysis and research activity. Basic WEB site management.

<i>Date: from - to (month/year)</i>	July 1993 - october 1994
<i>Location</i>	Turin - Italy
<i>Company</i>	Presidium S.r.l. (Certime B.V. Group)
<i>Position</i>	Managing Director Assistant - Information System Manager
<i>Description</i>	Managing Director assistant in the following fields: International relations and marketing, R&D projects, Marketing, information retrieval, e.c. Responsible of Information System and of the ICT facility. Lecturing in computer science and marketing matters.

<i>Date: from - to (month/year)</i>	September 1992 - May 1996
<i>Location</i>	Italy
<i>Company</i>	/
<i>Position</i>	Consultant
<i>Description</i>	Free lance consultant for S.M.E.s for market research, marketing, information retrieval, internal information system and management of R&D activities. Lecturing in marketing and information retrieval for SOGES

<i>Date: from - to (month/year)</i>	July 1992 - December 1992
<i>Location</i>	Turin - Italy
<i>Company</i>	SPIN S.r.L.
<i>Position</i>	Consultant
<i>Description</i>	Study "Stampaggio a caldo in Canavese - Sperimentazione dello studio sui modelli di rilevazione dei fabbisogni informativi" edited by Regione Piemonte - Assessorato Lavoro e Formazione , January 1993

**12. SPECIFIC EXPERIENCE AT INTERNATIONAL LEVEL (OUT OF EUROPE)**

More than 15 collaboration agreements signed with non European organizations (companies, incubators, science parks, clusters, technology transfer offices, public administrations) in China, Japan, US, Brasil, South Korea, Australia, India, etc)  
Experienced in high level meetings with public administrations and companies in third countries  
Experienced in drafting and implementing international development plans  
Experienced in managing EU funded projects also with partners of third countries  
Peer review activity for the International Journal of Entrepreneurship and Innovation Management (IJEIM)

Recent missions:

Country	Description	Time
Tunisia	Short term missions (for a total of 30 days) : service platform diagnosis and identification of improvement activities of 4 different technopoles in the context of an Italian-tunisian cooperation project . sharing of service design and launch methodologies.	10/2016 – 07/2017
Brasile	Short term mission (5 days): Training on clustering and innovation management to managers of APLs, science parks and incubators	11/2015
Tunisia	Short term mission (5 days) coaching at the Polytecnic of Sousse University and meetings on technology transfer and exploitation of scientific results with the management of the University	04/2015
Tunisia	Short term mission (5 days) Coaching at University of Sfax and at CONECT association on innovation management (Confederationdes enterprises Citoyennes de Tunisie)	05/2014
Tunisia	10 short term mission (4 days each). Support activities to CBS Sfax R&D center on technology transfer, incubation and innovation management Activities has been realised in the context of Bioprotech project (ERA WIDE project - 7FP – 2010 – 2013)	11/2010 – 10/2013
Moldavia	Short term mission (5 days) – Support to Moldavian science Academy on technology transfer and industry-research links	7/2011
Brasil	Short term mission (10 days) in the context of project “Diálogos Setoriais Brasil – União Européia”Contratto EuropeAid n°DCI-ALA/2008/166-193 to realize technical support activity on “APLS Innovation Project on Consultancy on Technology Parks, innovative clusters and innovation.”	6/2010 – 7/2010

### 13. PERSONAL AND PROFESSIONAL GOALS

To be involved in innovative initiatives at general management, strategic marketing, business development and consulting to third parties in order to contribute to their growth in a proactive and dynamic way.  
To be inserted and/or to be in condition to coordinate, dynamic teams with real challenges  
To be in condition to contribute to the entrepreneurships of such initiatives.  
To be protagonist of innovative projects and initiatives with an ethical approach focused on growth and on realization of interesting industrial and entrepreneurial results at national and international level  
To be able to contribute to the success of the organization and to growth from a professional and personal point of view

I authorize the treatment of my personal information as required by italian D.Lgs 196/2003.



Annexes :

**BUSINESS PROFILE**  
**SPEECH DURING CONFERENCES AND WORKSHOPS**  
**ARTICLES AND PUBLICATIONS**  
**OTHERS INFO**